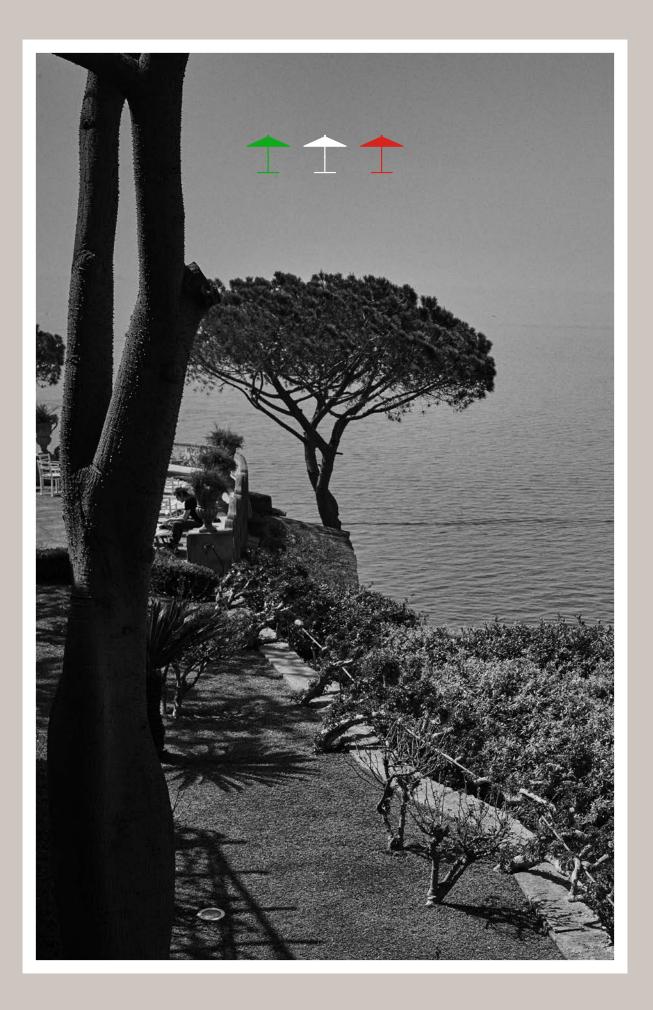


RECOMMENDED BY THE SUN PRODUCT CATALOGUE 2019

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## **DOLCE FAR NIENTE!** Under a sunshade from GLATZ

Italy is THE dream country for many people today and they're in good company. Goethe loved being there too. The country "where the lemon trees bloom" was an inexhaustible source of inspiration for him. It is for us too. As the Italian summer is first and foremost a feast for the senses. The shapes and colours, scenery and architecture turn the Mediterranean summer into an experience time and time again. The Italian's casual attitude to life also goes superbly with GLATZ: the hot summer is best enjoyed on the beach or on the piazza under a sunshade from our company.

As a family-run traditional company we have been demonstrating typical Swiss values like quality, functionality and ground-breaking design for more than 120 years. In the meantime our range is at least as varied as our customers' ideas of the perfect summer with its many formats, colours and functions. We want to invite you on a little trip to Italy in this catalogue. We are sure that you'll find the sunshade that exactly meets your personal requirements on the following pages!

Markus Glatz and the GLATZ team



ALU-TWIST – Twist in a small space

### SWISS FAMILY-RUN COMPANY

As a traditional Swiss family-run company we look back on a history that spans almost 125 years. Our experience and commitment to the founder has made our company a leading provider of sunshades. We consistently put all our knowledge and passion into the design and functionality of our sunshades.

#### QUALITY

Our claim is top quality. This doesn't just distinguish our products but also how we deal with our customers and staff. Customers notice this when it comes to service. We focus on their needs. We see this high regard as the foundation of a Swiss family-run company like ours.

#### **DESIGN AND FUNCTIONALITY**

GLATZ reconciles modern design with stylish, timeless design. Our sunshades are a statement with a high recognition factor. Functionality and ergonomics are part of this design. The exclusive use of high-quality materials underpins our commitment to quality.

#### INDIVIDUALITY

What the customer wants takes top priority for us. Which is why we offer such a wide range of products that can be combined with a number of colours and finishes. The matching accessories we offer are just as extensive. We can offer a solution tailored to personal requirements for any use at home, in hotels and restaurants.

#### **PROGRESS AND INNOVATION**

Curiosity and innovation are in our family-run company's DNA. Our vast experience in developing new technologies allows us to create unique sunshades. As a trendsetter, we want to decisively shape our industry's future. The large number of registered trademarks and patents protect us against plagiarism and imitators.

### PROFESSIONALISM AND RELIABILITY

We guarantee the quality of our products and optimisation of production processes with regular training for our staff and partners. Our professionalism starts with design and production and continues through into consulting, sales and customer service. It makes us a reliable partner for our customers and a trustworthy employer.

## Tradition is not the worship of ashes, but the preservation of fire.

Gustav Mahler, 1903

#### **HISTORY**

You're always as old as you feel. As a Swiss family-run company with a history spanning more than 120 years we feel younger than ever today. The fact that in the meantime we are one of the world's leading sunshade manufacturers is on one hand down to us always feeling committed to our founder's innovative spirit. But also because we've been constantly learning over the last 120 years.

Albert Glatz is considered to be a pioneer in the development of sunshades. He founded the company in 1895 and built it up into a wellknown national brand together with his wife and son Albert Glatz junior. GLATZ is distinguished by its technical innovation, which the company still benefits from today. Patents were also developed under Dölf Glatz, which earned and still earn the brand worldwide recognition today.

The company is now managed by the fourth generation, Markus Glatz. As a typical Swiss family-run company it combines classic design and first-class quality so our signature can also be clearly recognised in the modern interpretation of a sunshade from GLATZ. We are totally committed to our founding father's tradition in consultancy and service too. Our focus is always on our customers: they can be sure that they can enjoy the sun more under a sunshade from GLATZ than anywhere else.

### **GLATZ - YOUR PARTNER**

From the very first days of spring until well into autumn, every day has its own light and warmth. Our sunshades are not just open in the peak of summer but also on cooler days and balmy summer evenings. As for us, a sunshade is a permanent accessory throughout the year. Which is why we use all our creativity to make it really eye-catching. And we use all our knowledge about fabrics, wood and metal to build it to be as robust as possible. That's why we test every model in a wind tunnel.

### **PATIOS AND GARDENS**

We know how important your home is to you. Which is why we build sunshades that reflect your personal style: from a futuristic pool landscape to a romantic garden. Our sunshades' design and construction have very clear goals: timelessness, functionality, durability and aesthetics. It's only a sunshade from GLATZ if it combines all of these aspects. And therefore also a highlight at your very private summer residence.

### **HOTELS AND RESTAURANTS**

Hospitality is one of the most important virtues there is. A restaurateur knows this. And a guest senses it instantly. Comfort and cosiness depend crucially on the furniture. You turn your restaurant's outdoor area into an indoor area with GLATZ. Our sunshades' robustness and functionality provide you and your guests with protection and security even in unsettled weather conditions. As a result, not only can you open your outdoor area earlier in the year but also carry on serving longer. Our giant sunshades can be equipped with heaters, illumination and motorised drives, on request. And thanks to the variety of shapes and colours, you are guaranteed to find the sunshade that suits you and your style in this catalogue.

#### **ARCHITECTS & PLANNERS**

Anyone planning and building complex residential units or hotel buildings also needs a coherent concept for the outdoor facilities. GLATZ is a professional consultant for innovative solutions in shading. Our design and clear style result in a consistent system that harmonises perfectly with your project. Besides the sunshades in this catalogue, we can offer a number of customised shades that are tailored exactly to your project.

### POINT OF USE





**HOTEL & RESTAURANT** This sunshade model is particularly suitable for the everyday demands of hotels and restaurants. It can be combined with other models of different colours, shapes and sizes.

**MEADOW** This functional and robust sunshade model is highly recommended for large and small lawns.





**TERRACE** Whether your terrace is large, small, square or rectangular, this model adapts to its surroundings and sets the perfect tone in your outdoor area.

**BALCONY** This model puts every last corner of the balcony in the shade and takes up almost no space thanks to its design.

### FASTENINGS



**BASE** This sunshade type can be attached to a base or a weighted pedestal, so it can be moved at any time without complex installation.



LAWN SPIKE Thanks to a lawn spike sunk into the ground,

this model can be moved very quickly to a new location in



**GROUND SOCKET** If the sunshade model will be fixed in one place, a ground socket set in concrete is the ideal choice.



**BALCONY CLAMP** Where space is at a premium, this sunshade model can be fastened to the balcony railing with a clamp.



**WALL CLAMP** Walls are no obstacle to us, because this sunshade model can be easily fastened to them with a wall clamp.



**ADVICE** For owners of GLATZ sunshades, the safest option is to use original GLATZ accessories for the best possible fastening and stability. This is the only way to guarantee optimum performance and the GLATZ warranty.

the soft ground.

### CONTENT

		HOTESTHAN	MEADON MEADON	TERRAC	BALCONY	BASE	GROUN	SOCIET I ANN	PINE BALC	WALCIAMP WALC
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## ALEX0®



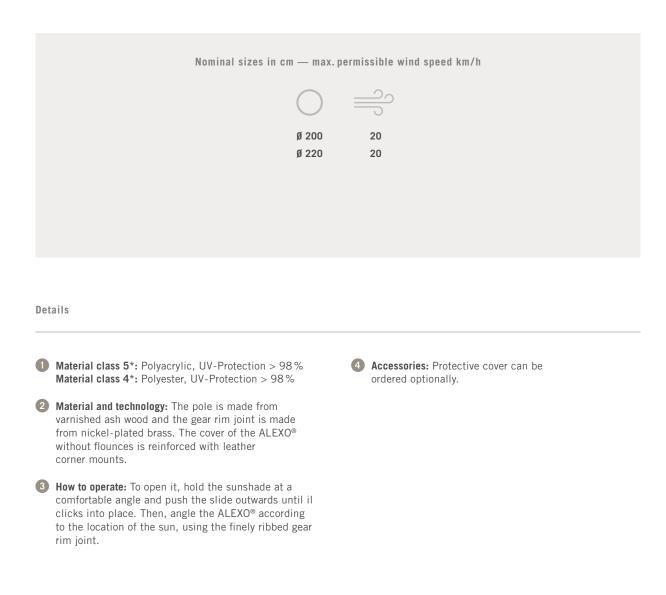


## ALEXO<sup>®</sup> Design icon for 80 years



Nothing is as timeless as quality. ALEXO<sup>®</sup> has been produced for more than 80 years and the design icon among sunshades is more popular today than ever before. With its patented gear joint it ensures that the sun only shines as much as you want it to in the morning and afternoon.

ALEXO<sup>®</sup> is available with a round frame, either with 200 cm or 220 cm diameter, with or without flounces. The support pole is made of lacquered ash wood and the gear joint is made of nickel-plated brass. The sunshade canopy can be tilted at a range of angles, depending on the location of the sun. There is also nothing left to be desired with the anchorage with wall clamp, lawn spike, ground socket or mobile socket.

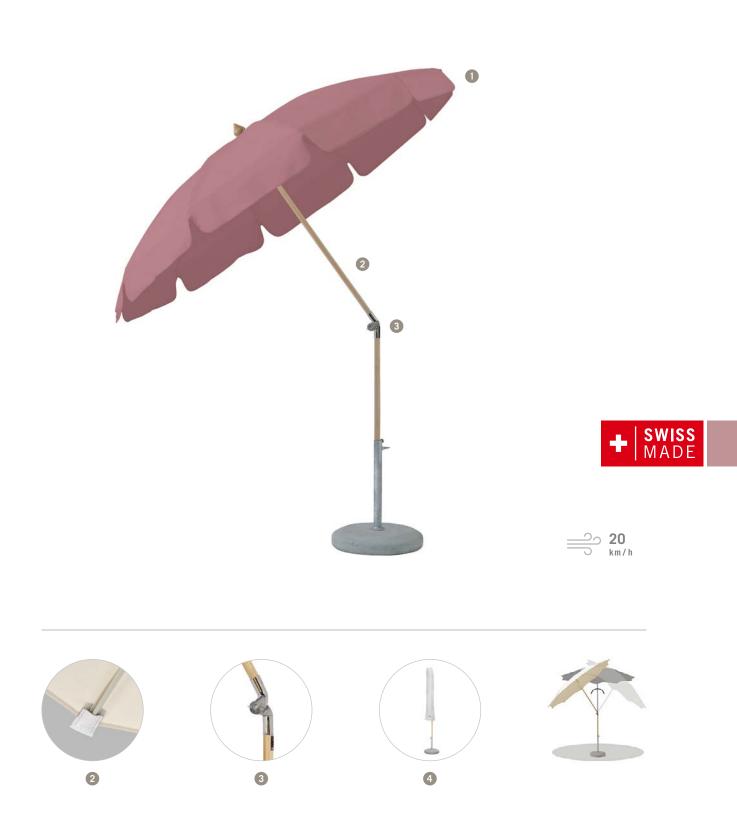






Area of use

Type of fastening







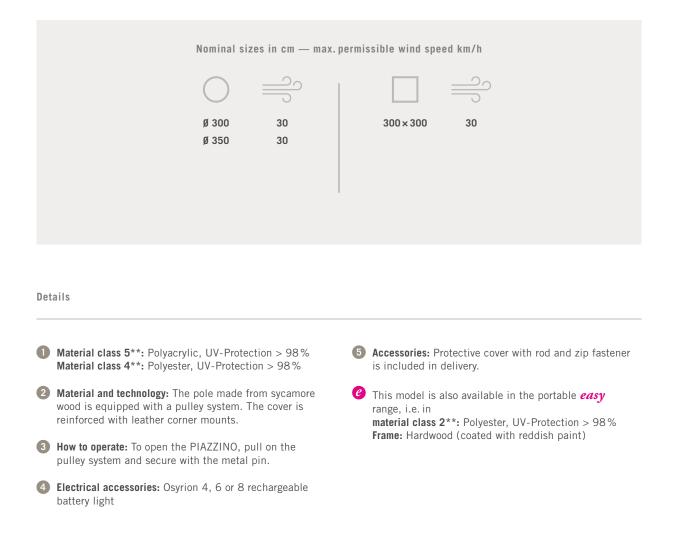
# PIAZZINO



## **PIAZZINO** Summer for beginners



Less is often more. Our PIAZZINO is a good example of this. A solid sunshade made from natural sycamore wood that gives summer a romantic touch and provides your guests with plenty of shade. The durability of sycamore wood guarantees that this sunshade can still open and close without any problems even after many years of service. With the PIAZZINO we also offer more for less though. As despite its timeless design, easy handling and robustness, the PIAZZINO is a real ray of sunshine as far as the price is concerned.



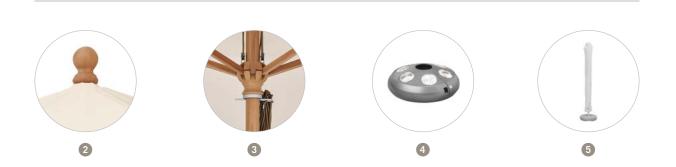




Type of fastening

Area of use









# **TEAKWOOD**

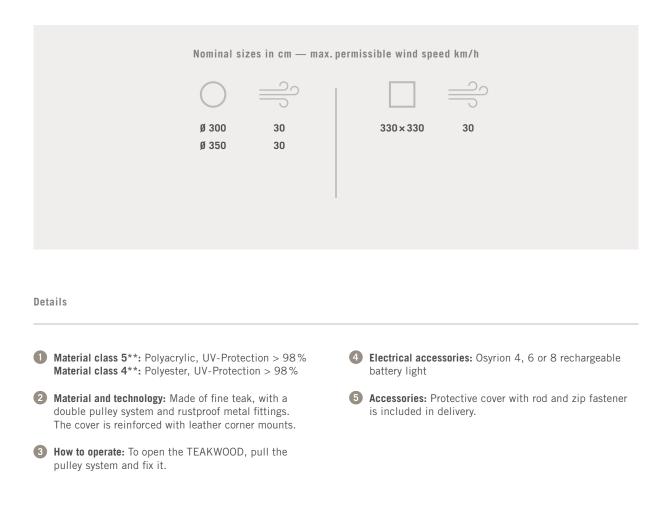


## **TEAKWOOD** The Rolls Royce among sunshades



TEAKWOOD is our interpretation of timelessness. With exquisite materials like natural teak, corner mounts covered with leather, rustproof metal fittings and a double pulley system, it adds charm to any setting and invites guests to linger. quickly and fix it easily using the metal peg: the TEAKWOOD instantly exudes elegant flair on your patio – with a subtly nostalgic touch.

The only thing that is complicated is the high-quality material's finish. And you're welcome to leave that to us. All you have to do is pull the pulley system



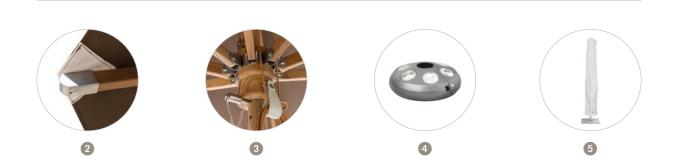




Area of use

Type of fastening









ALU-SMART

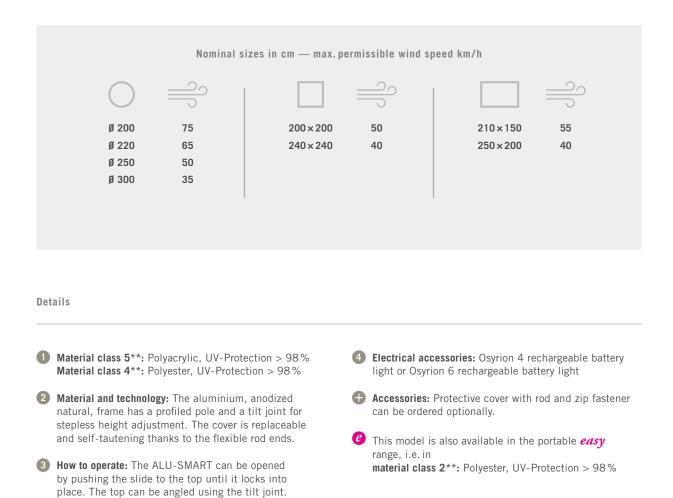


## **ALU-SMART** A clever sunshade



How long does it take for a sunshade to become a classic? We believe it's not a question of time but of a good idea. As the ALU-SMART has instantly won fans and lives up to its name. It fits perfectly onto extremely angular and narrow balconies and the sunshade canopy can be effortlessly opened and closed with the help of the ergonomic, slimline slide.

Its design with elegant, curved fabric edge blends harmoniously with both old and new buildings and gives your favourite spot coordinated flair. The stable aluminium frame subtly reflects its surroundings' colours. It is also perfect on patios, for example in addition to the GLATZ giant sunshades.



The ALU-SMART is also height-adjustable.





Area of use



Type of fastening







# ALU-TWIST

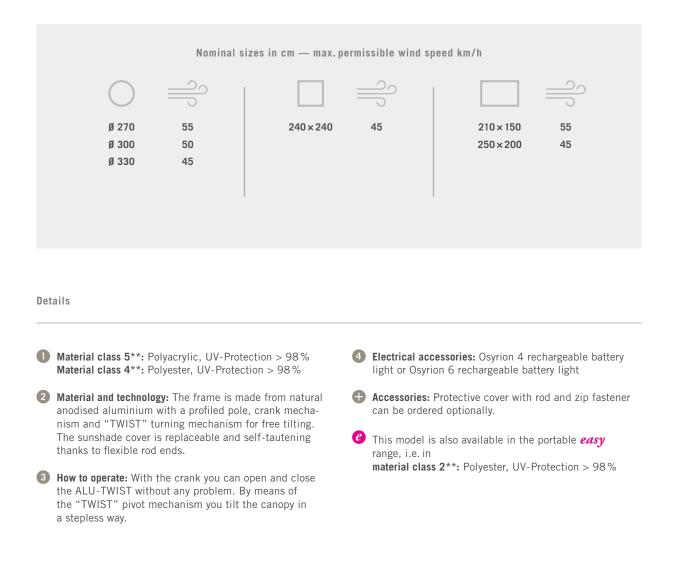


## **ALU-TWIST** Twist in the smallest space



What came first, form or function? Our answer is emphatic with ALU-TWIST: both. As this centre pole sunshade resolutely reconciles aesthetics and comfort. The sunshade canopy can be opened really easily using a crank arm mechanism and tilted continuously using a twist mechanism.

We only use the best materials so your sunshade lasts a long time. Its frame and struts are made from anodised natural aluminium. The ALU-TWIST is perfect for angular outdoor areas, your balcony or as an addition to a GLATZ giant sunshade. Wherever you open it, you are sure to enjoy a touch of timeless modern design.



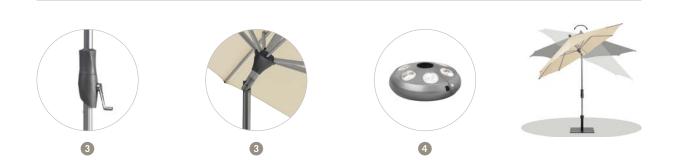




Area of use

Type of fastening









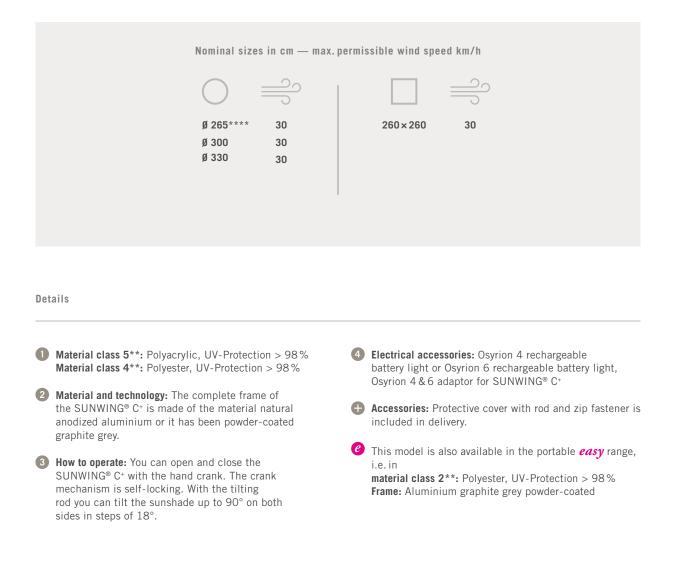
# SUNWING<sup>®</sup> C<sup>+</sup>



## SUNWING<sup>®</sup> C<sup>+</sup> The 360° sunshade



We'd already got a great deal right with its predecessor, which was chosen as a winner by the Stiftung Warentest consumer magazine after all. The SUNWING<sup>®</sup> C<sup>+</sup> anodised natural aluminium successor model reconciles ergonomics and design in typical GLATZ style too: the sun canopy can be opened using a self-locking crank mechanism, inclined by 90° using an integrated tilt rod on both sides and rotated by 360° thanks to a round pole. The SUNWING<sup>®</sup> C<sup>+</sup> is available in material classes 4 and 5. For anyone who doesn't want to wait, the SUNWING<sup>®</sup> C<sup>+</sup> is available straight away in two colours in material class 2: to instantly take away with you in the *easy* design from your authorised GLATZ specialist retailer.







Type of fastening

Area of use





# SOMBRANO® S+

2



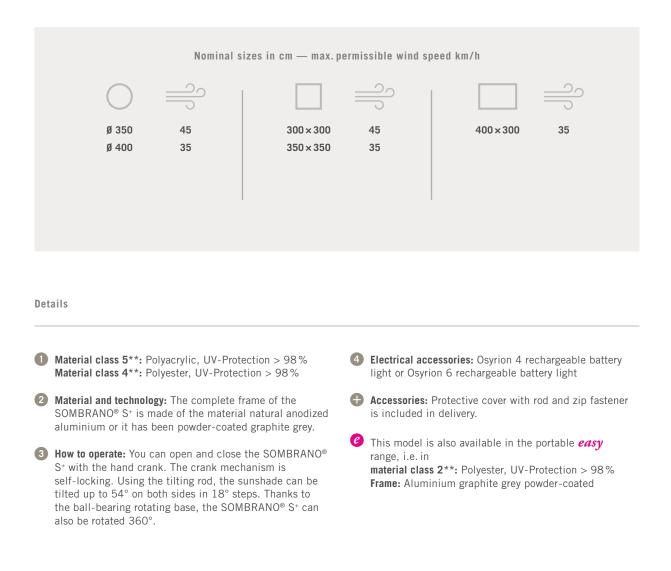


## **SOMBRANO<sup>®</sup> S+** 360° all-round comfort



The Swiss are famous for their inventiveness. Which is why we have come up with something really special with SOMBRANO<sup>®</sup> S<sup>+</sup>: it's the first free-arm sunshade that opens automatically and aligns itself horizontally when you turn the crank.

As the Swiss are characterised by their penchant for the practical, we decided to simply place the pole next to the shaded area. As a result, you can use the space under the SOMBRANO<sup>®</sup> S<sup>+</sup> however you like. Thanks to the tilt rod the shade roof can be inclined by 54° on both sides. It's a breeze to rotate it by 360° around its own axis by pressing the turnable ball bearing base.

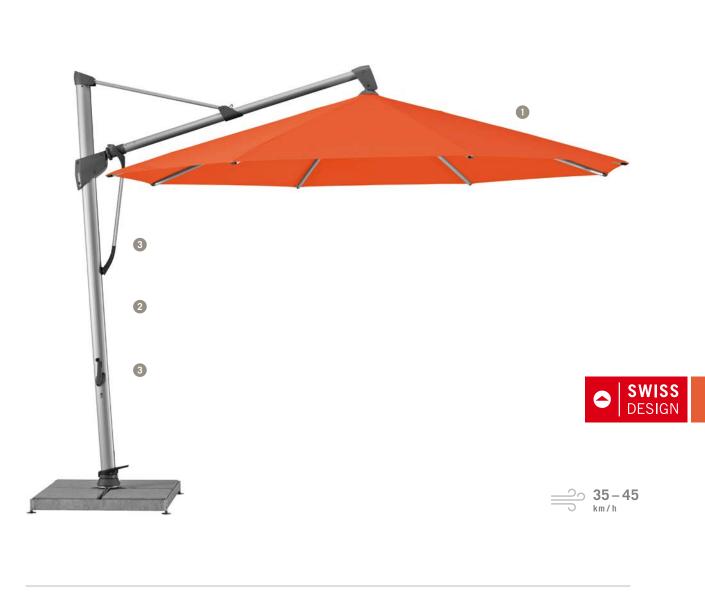




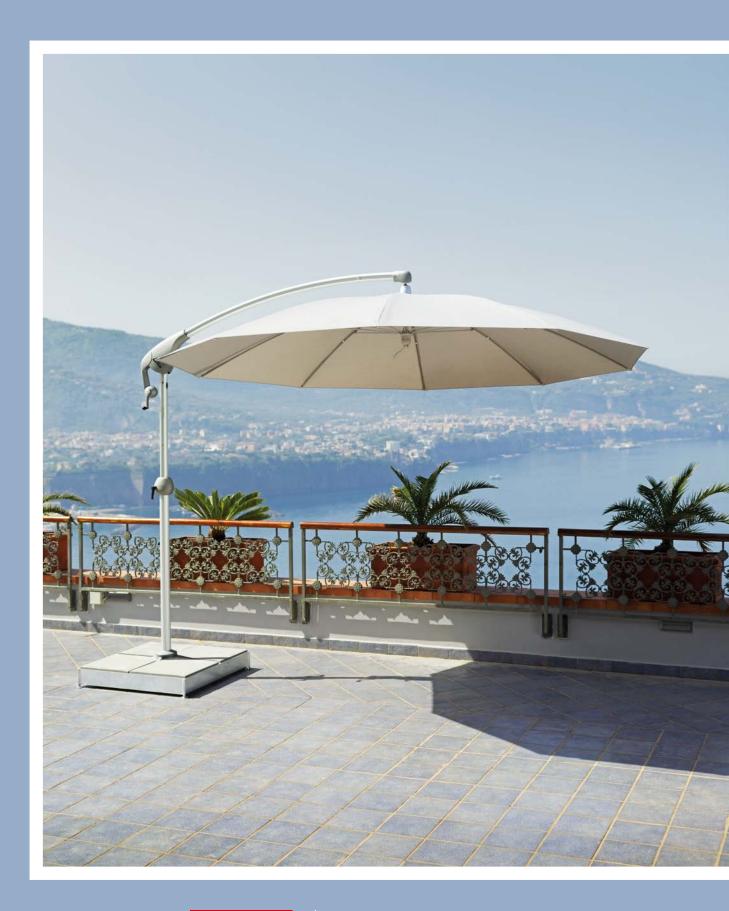


Area of use

Type of fastening

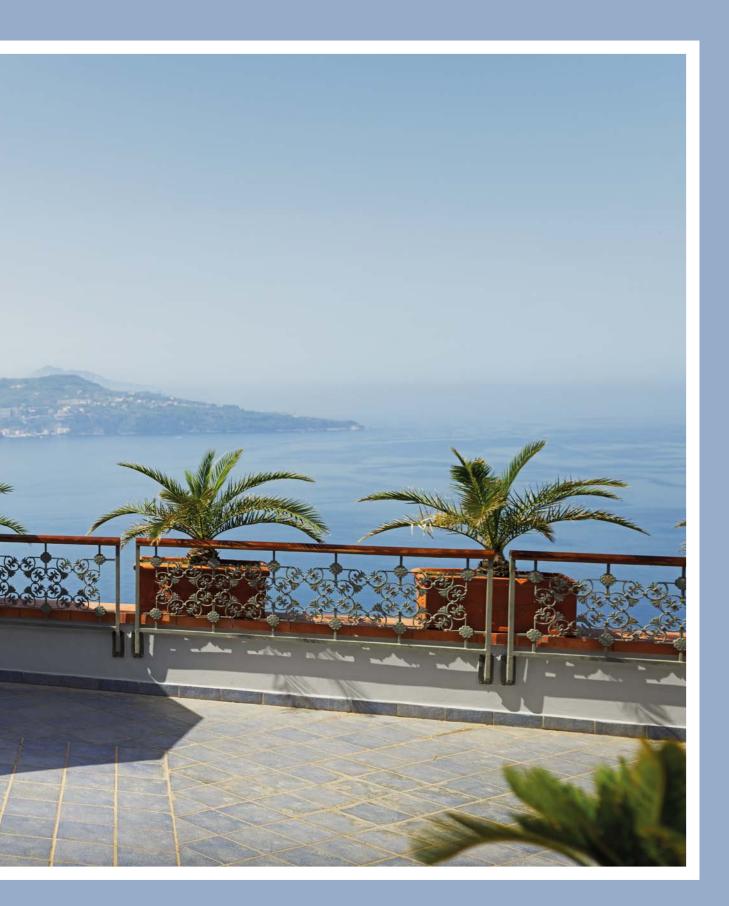








# PENDALEX® P+

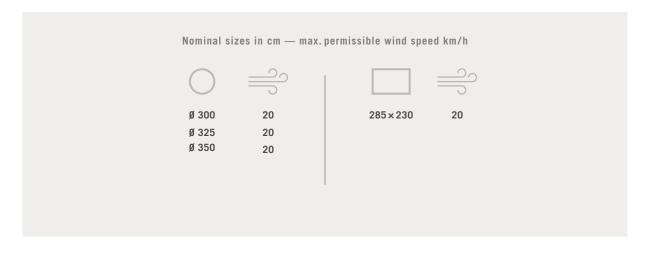


#### **PENDALEX® P+** The multifunctional all-rounder



With the PENDALEX<sup>®</sup> P<sup>+</sup> it is not immediately obvious how much technology has gone into it. It is a jam-packed masterpiece of engineering though. It impresses with high-quality materials like aluminium, fibreglass reinforced TSG synthetic material and tempered spring steel galvanised canopy struts. It also convinces with a gas pressure spring in the canopy pole with which the canopy height can be really easily adjusted.

Thanks to a hard anodised aluminium ball-andsocket, the sunshade canopy can be tilted continuously up to 90° in all directions and rotated by 360° around the pole. Despite its size, the sunshade hardly takes up any space at all when closed, not in the basement either. As you can store it outdoors in winter without any problems.



Details

Material class 5\*: Polyacrylic, UV-Protection > 98 % How to operate: You can open and close the PENDALEX<sup>®</sup> P<sup>+</sup> with the crank of the free arm. You can also easily 2 Material and technology: Whilst the profiled telescopeadjust the sunshade height using the gas pressure spring (50 cm lift) in the pole. The free arm runs on roller guides pole and the free arm are made from natural anodised aluminium or powder-coated with anthracite, and can be freely extended. The GLATZ ball-and-socket the shell parts are made from TSG synthetic material joint allows the sunshade cover to tilt freely up to 90° reinforced with glass fibres. Teflon-modified highin all directions. The sunshade can be easily and freely rotated 360° around the pole. performance synthetic material has been used for the guides. The struts are made from tempered, galvanised and powder-coated spring steel. The GLATZ 4 Electrical accessories: Osyrion 4 rechargeable battery ball-and-socket joint is made from forge-pressed, light or Osyrion 6 rechargeable battery light hard-anodised aluminium. **Accessories:** Protective cover with rod and zip fastener is

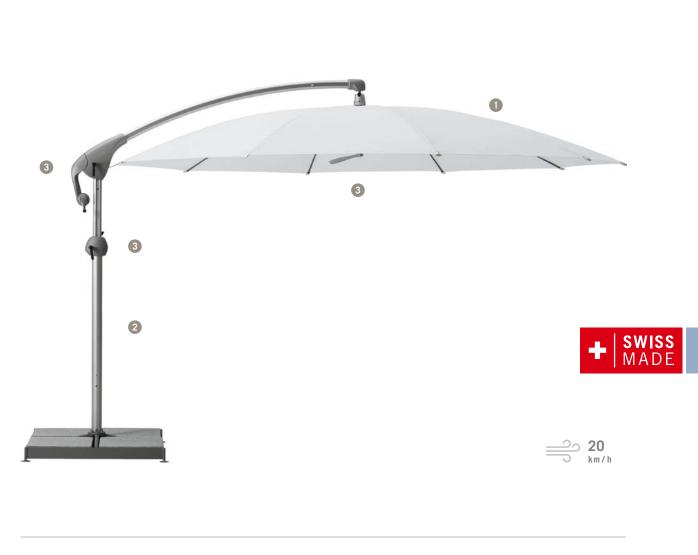
included in delivery.





Type of fastening

Area of use









## AURA

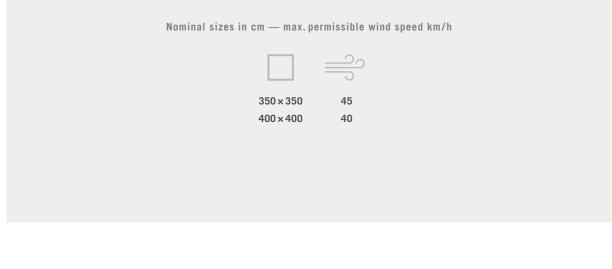


### **AURA** Pure charisma

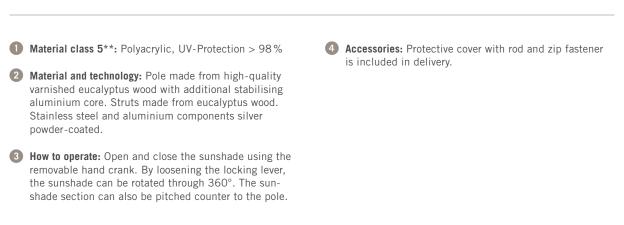


We searched for a name for this sunshade for a long time. It would have been much quicker if we'd looked for a synonym for charisma straight away. As the AURA doesn't go unnoticed on the patio or in the garden for very long but instantly exudes a sense of security. The reasons for this are the materials like powder-coated aluminium, nickel-plated brass, stainless steel inserts in warm shades of silver and of course the immaculately finished eucalyptus wood.

The AURA is designed to enjoy a long life. Which is why we provided the pole with various special layers of lacquer and a stabilising aluminium core. The AURA can of course be opened easily and rotated towards the pole as well as 360° around the pole, in the event of a low-lying sun or curious neighbours.



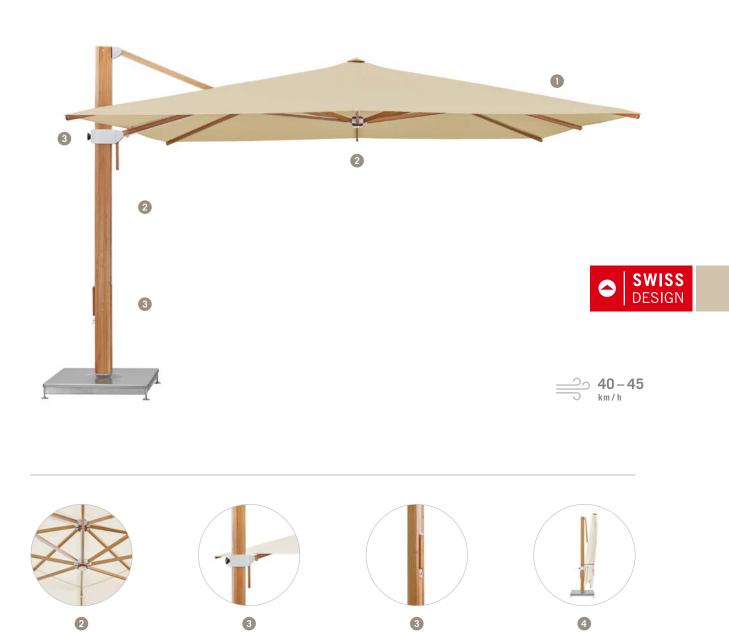
Details







Area of use







## AMBIENTE

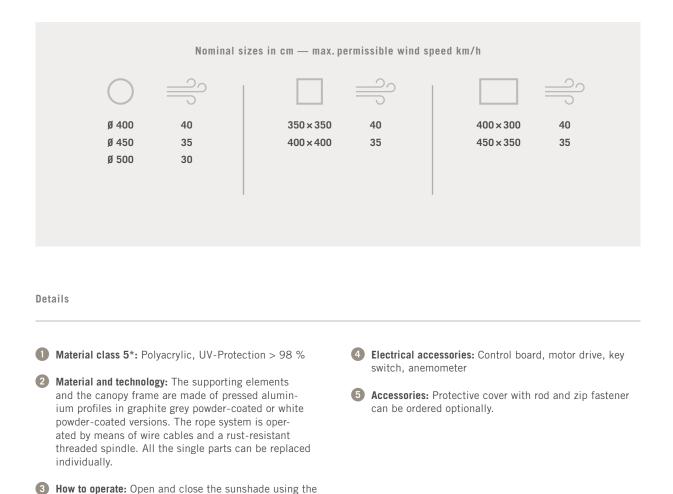


### AMBIENTE The XXL chameleon



When it comes to hosting, making sure both host and guests can relax is our priority. And with our AMBIENTE, the name says it all – in XXL format. With a span of up to 5 metres, the cantilever sunshade wins over both the generous hosts and their numerous guests. Due to the lateral position of the pole, emphasis is placed on convenience anyway when it comes to a cantilever sunshade. Those looking for an even more comfortable experience should order their AMBIENTE with motor drive.

Neither hosts nor guests have to worry about their provider of shade making any bids for freedom in the next gust of wind. This is because the AMBIENTE is particularly stable. The profiles of the supporting elements and of the pressed aluminium frame see to that. Rope hoists made from robust cable wires and a stainless steel threaded spindle also play their part in ensuring that – with a fix ground anchorage and depending on its size – the sunshade can comfortably cope with wind speeds of up to 40 km/h.



removable hand crank or the optional motor drive, with or without remote control. Another option is available: a 210° turnable ground socket.











## **FORTINO**®



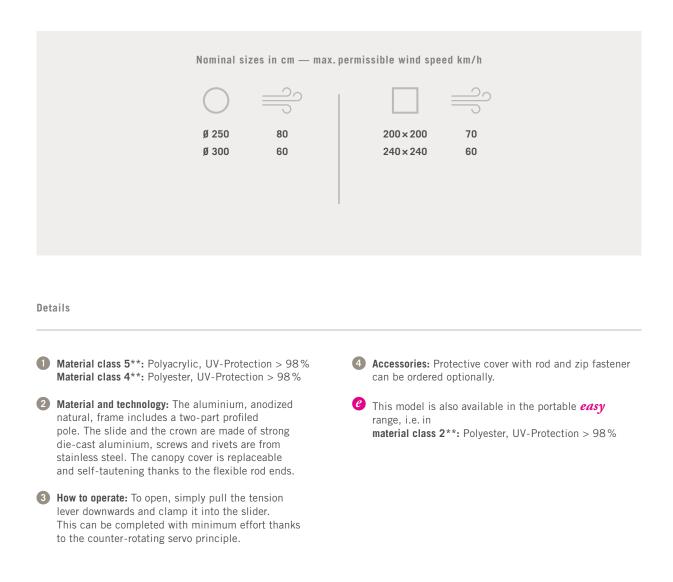


#### **FORTINO®** The windproof one



Anyone opting for a shady spot should not be chased away from it by a refreshing breeze. The little windproof FORTINO<sup>®</sup> is stubborn and simply stays put. The counter-rotating servo principle ensures maximum ease of use: simply pull the tensioning lever down and attach it in the slide.

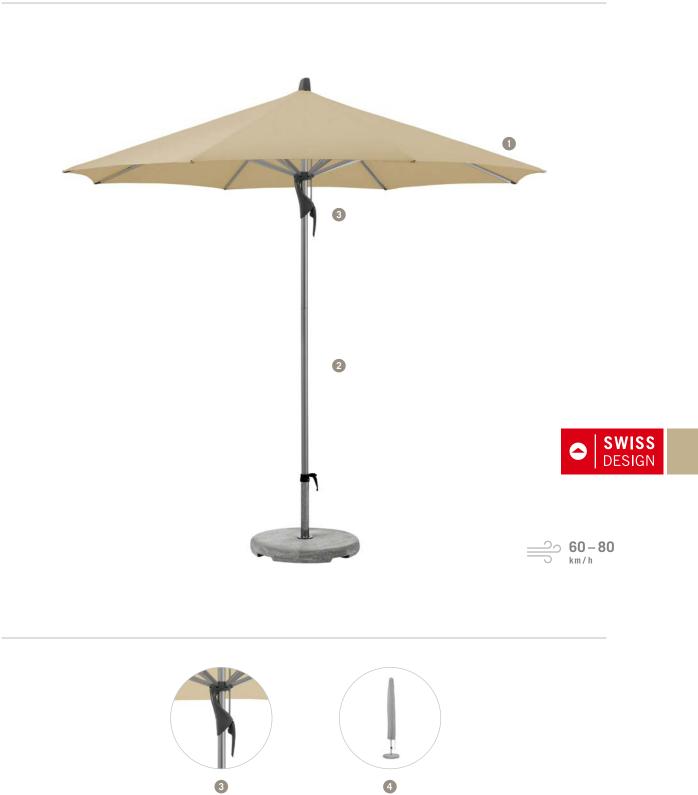
The anodised natural aluminium frame consists of a pole in two parts. The stable construction can either be mounted in a concrete, steel or granite base. And if you allocate it a permanent, regular spot in the garden or on the patio, a sleeve anchored in the ground ensures that only the sun makes the shade move and not the wind.







Area of use







## **FORTERO**®

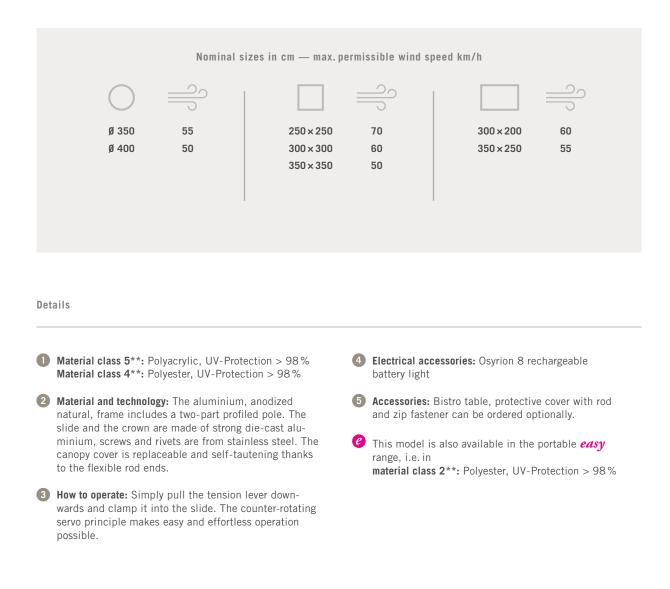


### **FORTERO®** The giant windproof one



Nothing topples this sunshade easily. Not even a heavy gust. Which is why we also called it FORTERO<sup>®</sup>, the strong one. Despite its size and robustness, it is a gentle giant and a breeze to operate as a result of its counter-rotating servo principle. It generously and extremely reliably shades large squares, hotel patios and pool landscapes.

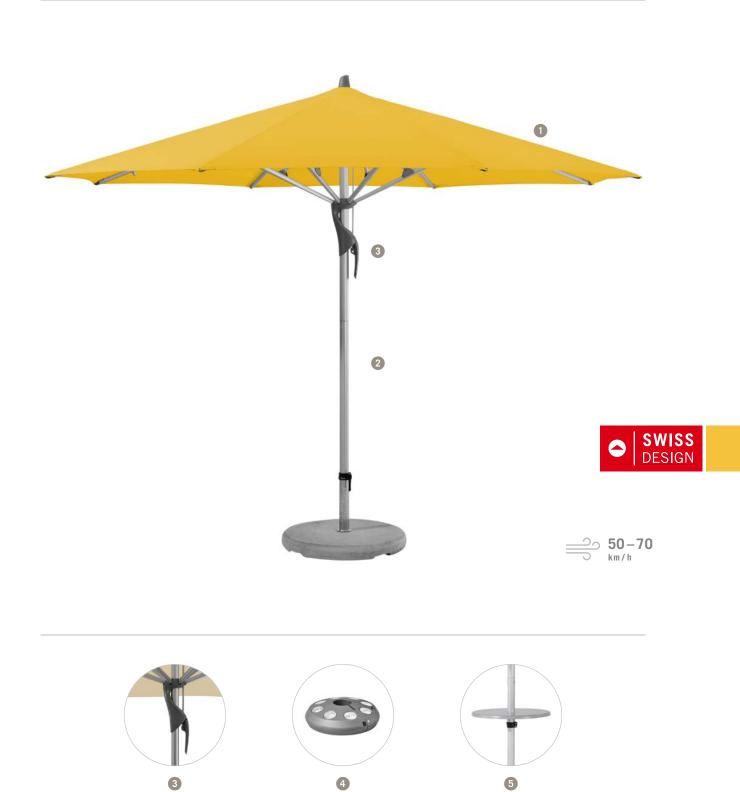
With its up to 4 metres in diameter, the anchorage is a crucial point. Which is why there are various other options for permanent anchorage to choose from besides the concrete base, granite base and base with castors. It remains standing, regardless of the wind.

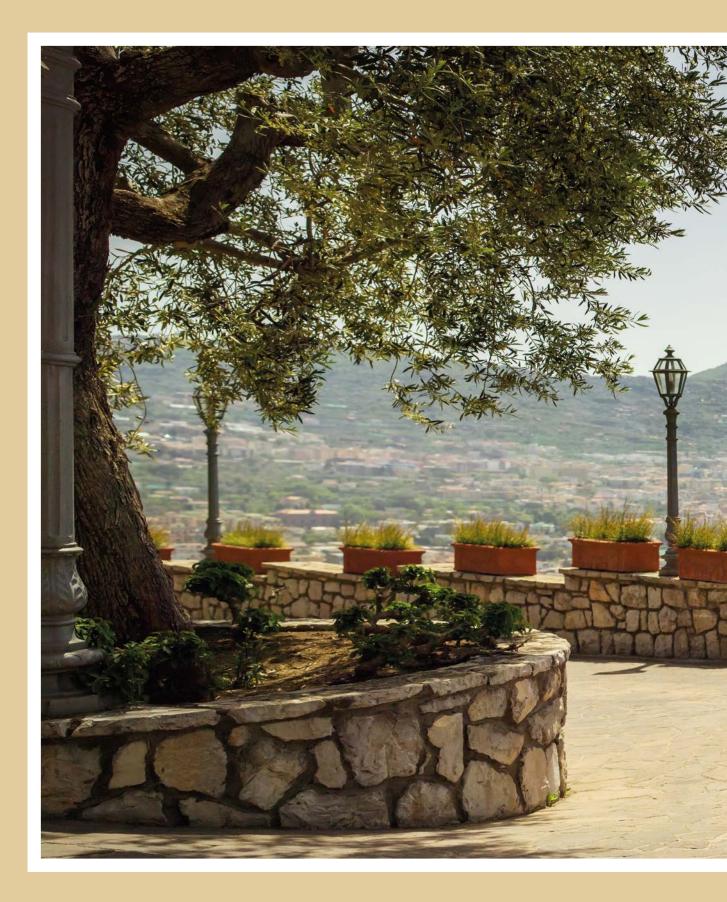






Area of use







## **FORTELLO**®



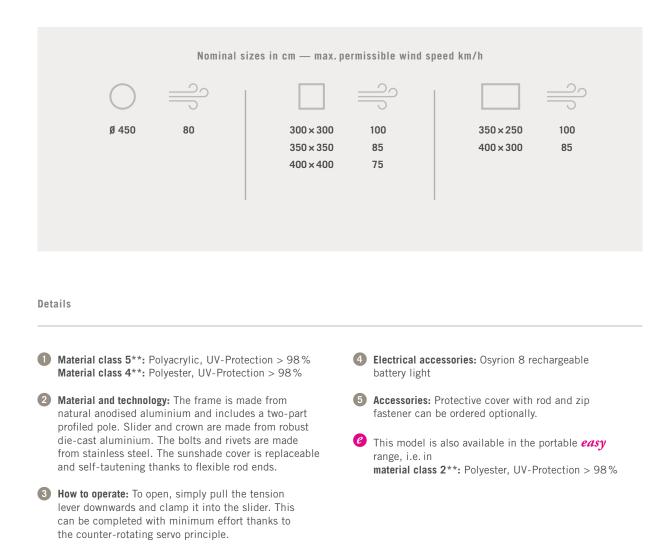
### **FORTELLO®** The happy medium



FORTELLO<sup>®</sup> is the happy medium in many respects: not too large and not too small. Not too heavy and yet robust. Withstands winds but still easy to transport. We have only made one exception in terms of handling and opted for the extremely easy counter-rotating servo opening principle.

The FORTELLO<sup>®</sup> withstands wind speeds of up to 100 km/h. As a result, it is the right choice for the stronger down winds on the Mediterranean or for large, unprotected locations. This wonder weapon against the sun, wind and rain can also be fitted with Osyrion light on request so you can simply

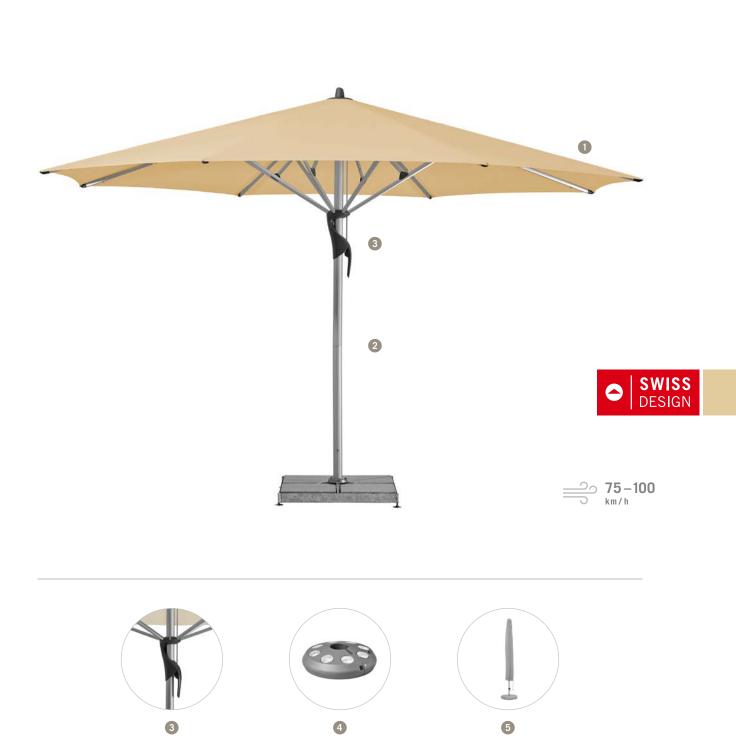
leave it open in the evenings too. Our FORTELLO<sup>®</sup> always cuts a bella figura as an advertising vehicle for logos and lettering too.







Area of use







## FORTELLO<sup>®</sup> LED



## FORTELLO<sup>®</sup> LED

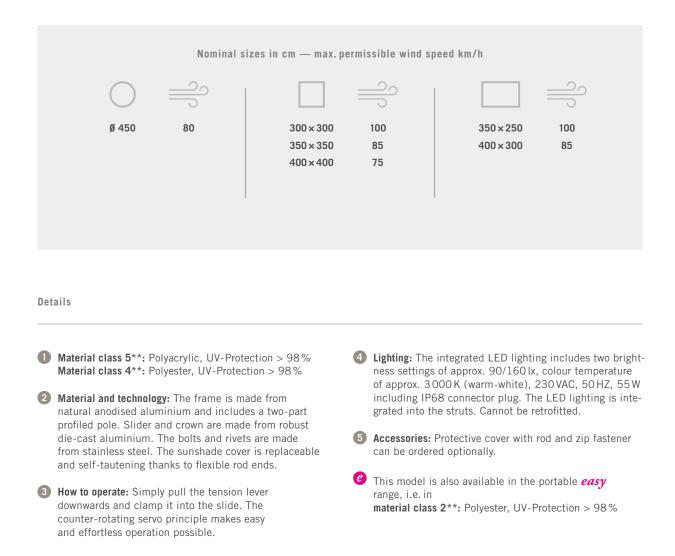
The sunshade for day and night



A sunshade from GLATZ is actually too beautiful to close in the evening. Perhaps it was this idea that prompted our engineers to install LED lighting in the FORTELLO<sup>®</sup>. The LED strips integrated in the struts exude a warm white light after sunset for guests who hang around a bit longer or simply come to eat later, as the Southerners are fond of doing.

Just like in a good family, it shares all its good qualities with its brother FORTELLO<sup>®</sup>, in particular its extremely easy operation with counter-rotating

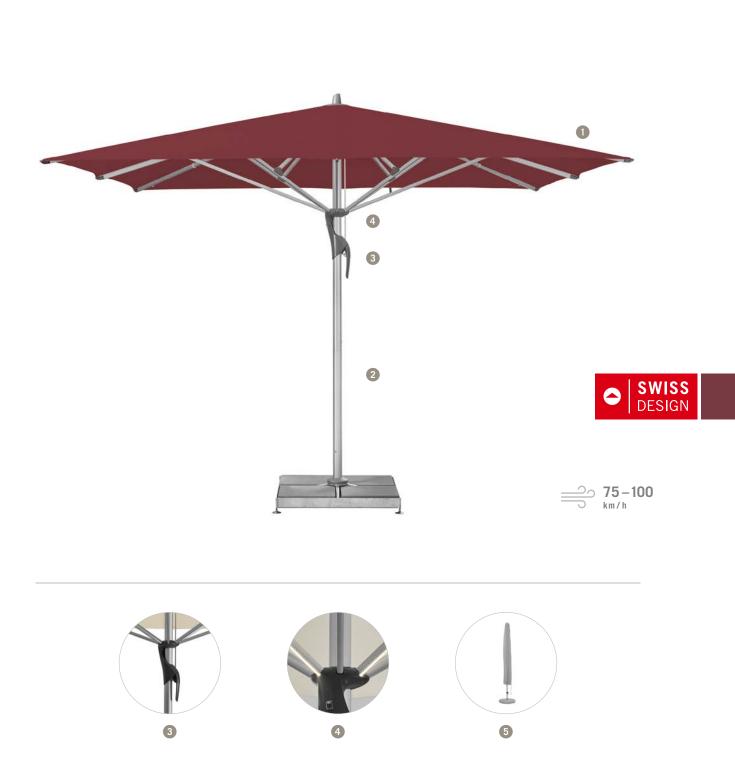
opening principle and stability even with high wind speeds. Making it the perfect choice from beer gardens to trendy bars and restaurants.













# CASTELLO® M4

1 MI



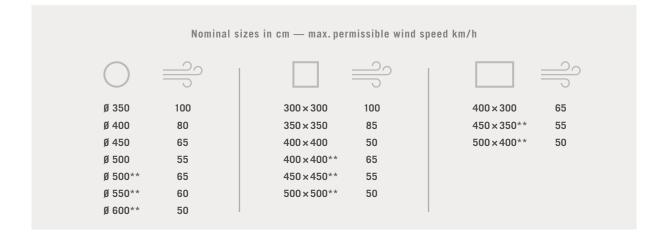


#### **CASTELLO® M4** At home with Castello

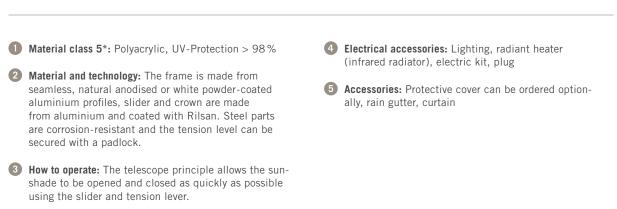


A good host always takes care of its guests. For example, by finding shading solutions for large outdoor areas. We have created the CASTELLO<sup>®</sup> M4 especially for this, which excels with solid technology, high-quality materials and modern design.

The sunshade's highlight is the counter-rotating opening principle: the sunshade canopy can be raised and lowered easily using the slide and stretch canopy. So that heat does not build up under the sunshade, a ventilation opening under the top constantly provides a fresh breeze, making ideal as a smokers' lounge too. The CASTELLO<sup>®</sup> M4 is available in material class 5.



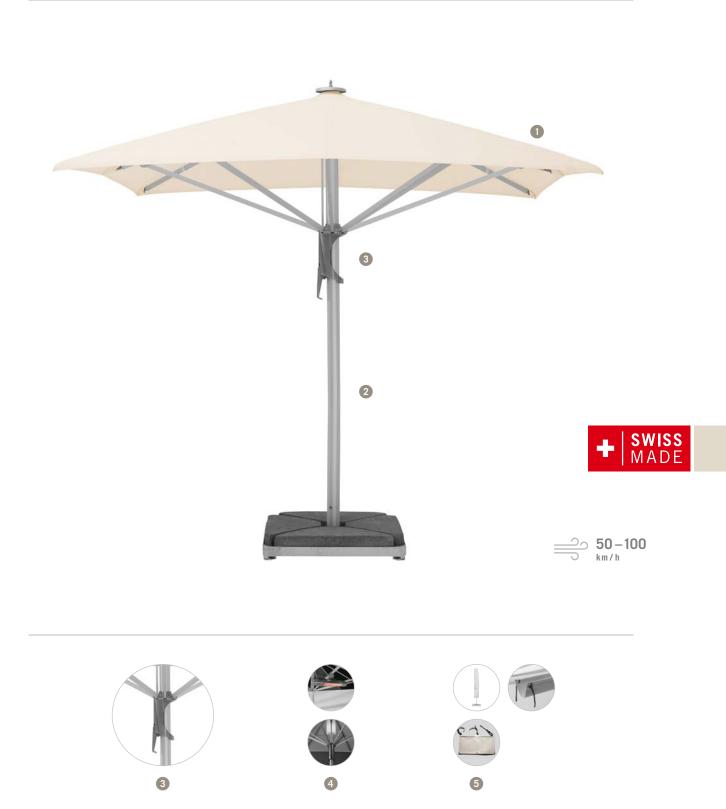
#### Details







Area of use







# PALAZZO® Style



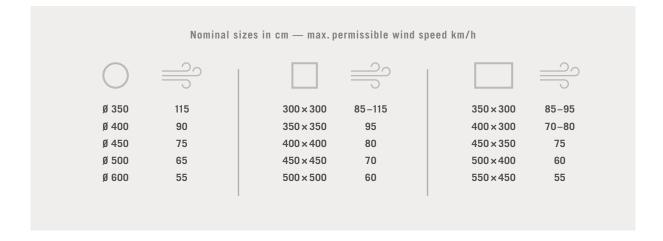
#### **PALAZZO<sup>®</sup> Style** Take a chance on more style



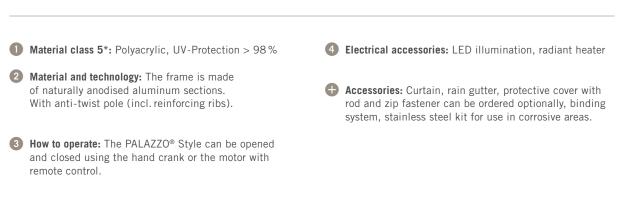
Anyone who sits under a PALAZZO<sup>®</sup> Style, is playing it safe. As it provides protection against the sun, rain and winds up to 115 km/h. With its anodised natural aluminium, this sunshade demonstrates a sense of style and can also be opened with just 9 turns of the crank. Anyone who think that's too many can also order it with integrated motor and operate it using remote control or the house control system.

With optional heating and LED lighting, the PALAZZO<sup>®</sup> Style is also a good host at night and between seasons. All the control elements are inte-

grated in the sunshade pole and frame and can be operated by remote control. It can be supplied with other accessories and with an optional stainless steel kit for use in corrosive environments. All you have to do is decide which one of the 15 standard versions you want!



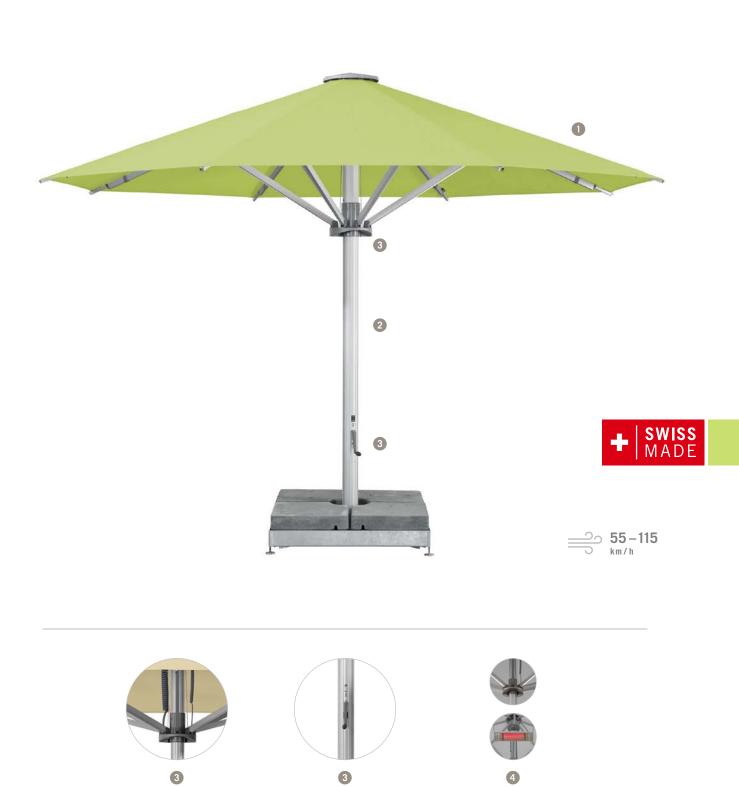
#### Details















## PALAZZO® Noblesse



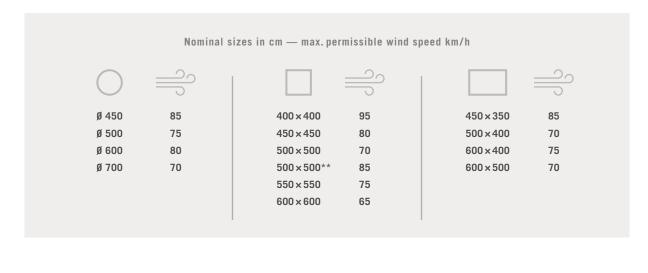
## PALAZZO® Noblesse Noblesse oblige



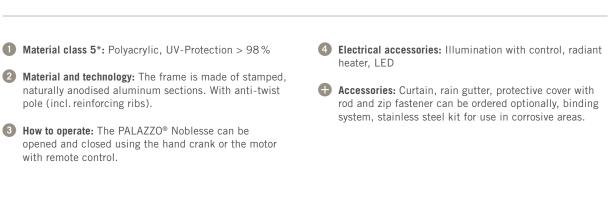
If a sunshade impresses with elegance, functionality and robustness then it's probably one of ours. The PALAZZO® Noblesse withstands wind speeds up to 95 km/h, is a breeze to operate and dazzles with anodised natural aluminium. Twelve turns of the crank is all it takes to open it. Unless you opt for an integrated motor with remote control.

The high-quality fabric made from dyed acrylic fibres protects against the sun and rain and as the PALAZZO<sup>®</sup> Noblesse can also be supplied with heating and LED lighting, it's totally up to you how

long the summer lasts. You also have to decide between one of the 14 standard designs or a customised design. As it can be supplied in virtually any size and shape.



Details







Area of use

Type of fastening





# PALAZZO® Royal



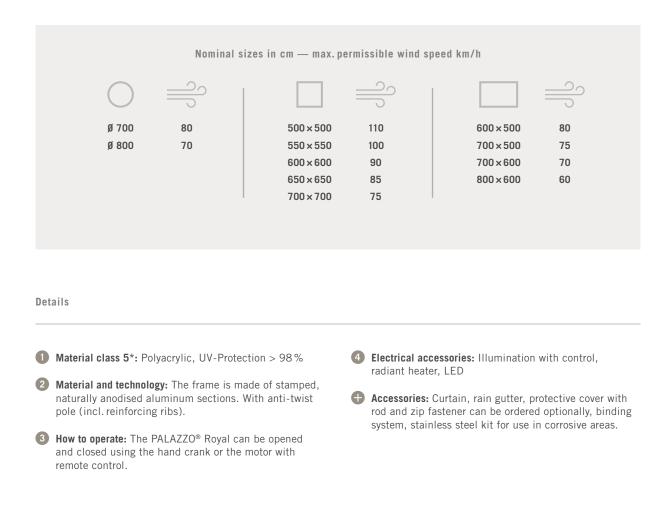


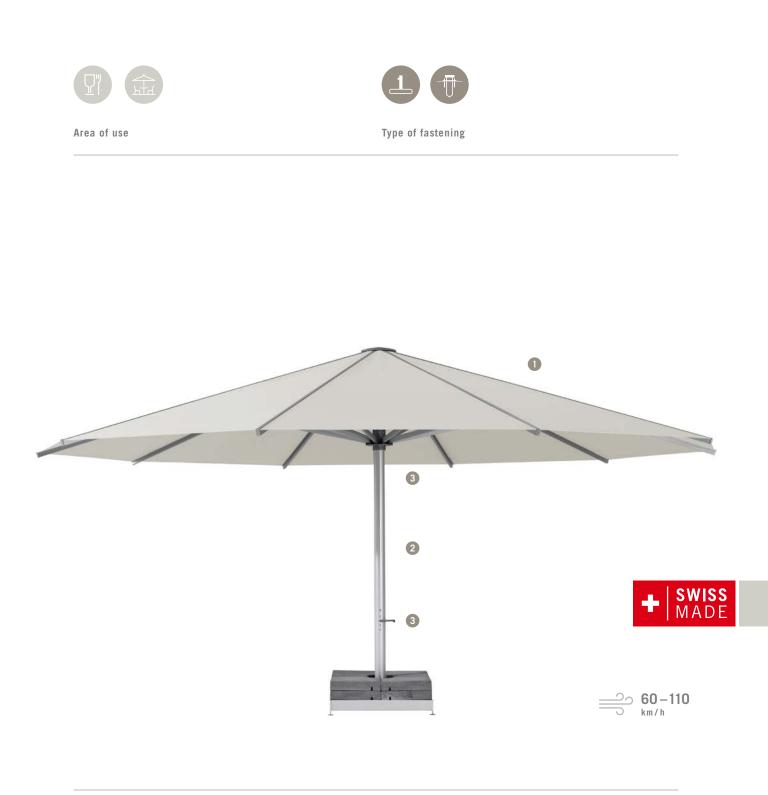
## PALAZZO<sup>®</sup> Royal The elite class



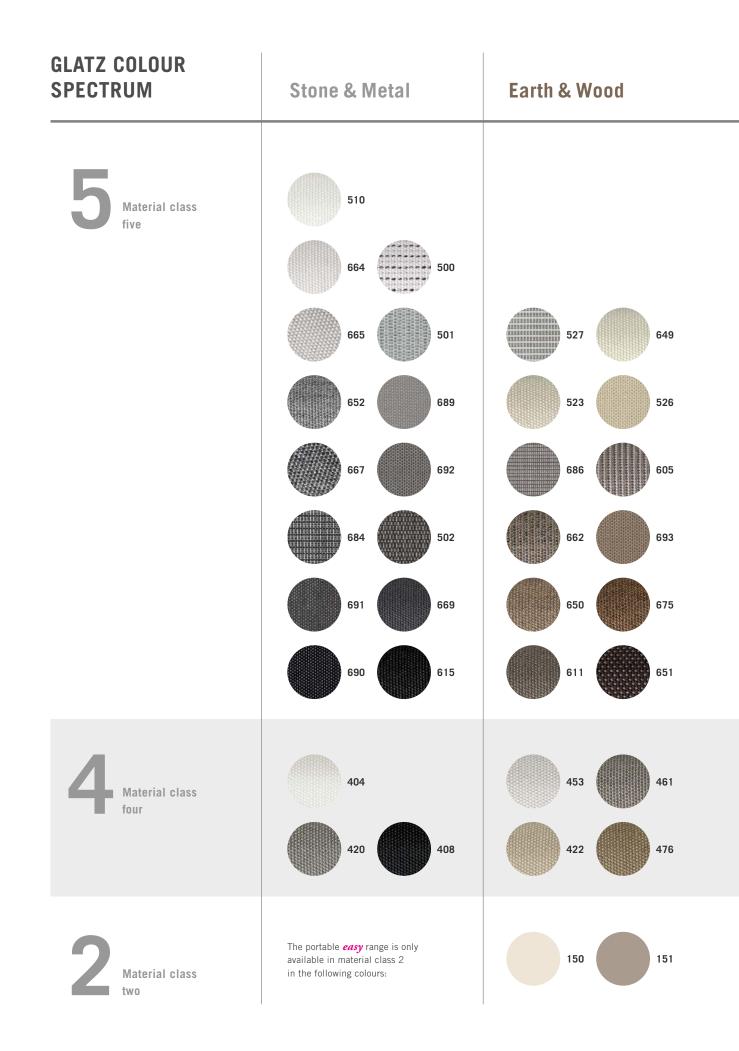
As it's well-known that the customer is king, the name of this sunshade says it all. The PALAZZO® Royal has been designed specially for the hotel and restaurant trade. Compared to its little brothers, it sets the bar even higher with a maximum diameter of eight metres. The anodised natural aluminium goes perfectly with its graphite grey surfaces.

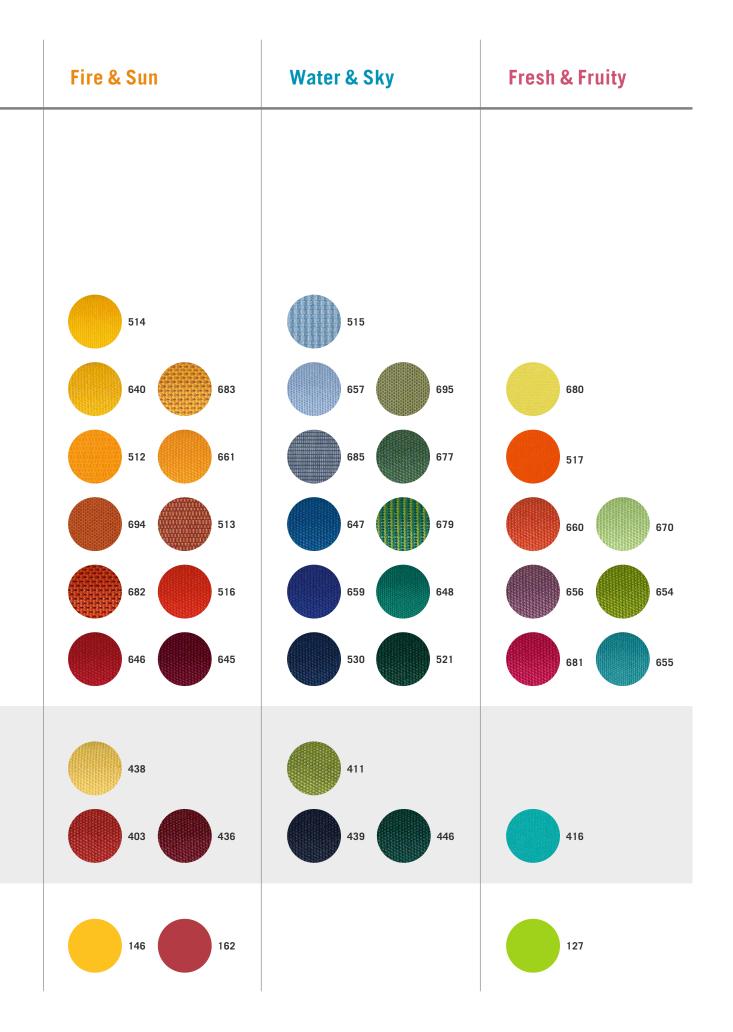
It's not just the size and design that's elite though. It can be opened with 19 turns of the crank or with a radio-controlled motor where all the control components are integrated in the pole and frame. An extensive range of accessories, such as LED lighting and heating, ensure that there is nothing left to be desired in the Champions League.











The sun doesn't just make skin age but sunshades too. If a sunshade is exposed to permanent sunlight, the fabric fades over time. How strongly and quickly depends on the fabric quality. GLATZ offers material classes 2 (only in the *easy* design), 4 and 5. The higher the material class, the better the light fastness and the longer the original colour lasts. Material class 2 lasts for 40–80 days with direct sunlight outdoors. While material class 4 only shows the first changes in colour after 350–700 days, the colour intensity in material class 5 only fades after 700 days.

### **UV PROTECTION**

Every sunshade protects against the sun but they don't all protect against its harmful ultraviolet rays (UV-radiation). Although only a fraction of it reaches Earth, UV-radiation is basically harmful to our skin due to its intensity.

According to the German Federal Office for Radiation Protection (BfS, Bundesamt für Strahlenschutz), UV-radiation is broken down into the wavelength ranges UVA (315–400 nm), UVB (280–320 nm) and UVC (100–280 nm). While UVC rays are completely filtered out in the upper layers of the atmosphere, UVA and UVB rays penetrate through to Earth's surface. UV-B radiation energy in particular has a very strong impact. It doesn't just cause sunburn and premature skin ageing but also increases the risk of skin cancer. All the GLATZ sunshade fabrics feature the "UVPROTECTION" test label. The percentage value stated on the test label is derived from the UPF value (Ultraviolet Protection Factor) and is calculated on the basis of the data determined by the accredited Swiss test laboratory SQTS using the following formula:

#### PERCENTAGE VALUE = 100 - 100 / UPF (SQTS)

This means if 99 percent of the harmful UV rays are filtered out by the fabric, only 1 percent, or one hundredth, of the UV rays get through. With the UV protection from GLATZ, it therefore takes 100 times longer for the same amount of radiation to reach the skin than it would without UV protection. This factor of one hundred is defined as the sun protection factor.



#### ACCESSORIES

Garden owners, outdoor enthusiasts and owners of restaurants, bistros and hotels looking for a sunshade get more with GLATZ: an outdoor solution! Modular heaters, light fittings, motors, sunshade tables, protective covers, remote controls, ground sockets, rain gutters, base plates or mounting plates: GLATZ has an extensive range of accessories designed to be compatible with each individual sunshade model.

#### SERVICE AND CONTACTS



GLATZ AG sells its products via a worldwide network of specialist dealers and importers. For us and our partners, there is just one focus: customer service!

Once a year, we train our dealers to provide expert advice and maintenance, certifying them for service in the event of complaints and repairs. You can find dealers near you at the website www.glatz.ch **GOOD TO KNOW** Depending on the sunshade model, the nearest specialist dealer will set up and install the products and be available to give its customers help and advice. That's a promise!

If you have any further questions, you can contact the call centre on tel. +41 52 723 64 64.



www.glatz.ch

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Your nearest GLATZ partner:



